

Ma & Li (2024) Framework	NSIR (2025) Application
<b>Persuasion Knowledge:</b> skepticism toward a "mindless" agent.	<b>Trust Safety:</b> relief from social judgment (Item 8).
<b>Human-like Functionality:</b> features that allow "human-to-human" interaction.	<b>Kinship:</b> deep identity markers like naming the robot (Item 6).
<b>Novelty and Innovation:</b> the "high resemblance" that attracts users.	<b>Social Presence:</b> the desire for a "forever" presence (Item 4).