

Ma & Li (2024) Framework	NSIR (2025) Application
Persuasion Knowledge: skepticism toward a "mindless" agent.	Trust Safety: relief from social judgment (Item 8).
Human-like Functionality: features that allow "human-to-human" interaction.	Kinship: deep identity markers like naming the robot (Item 6).
Novelty and Innovation: the "high resemblance" that attracts users.	Social Presence: the desire for a "forever" presence (Item 4).