

Vancouver Island's (almost) First Solar Strata



**University
of Victoria**

Retirees
Association

MARCH 7, 2020



Topics Today

The building

Electricity estimate & generation

Finances

Pitch to the owners & decision process

Publicity

Challenges & Results

Lessons learned

System design & Installation

Technical details

About me

Energy geek

Sales career

Passion for energy conservation and climate change

Landlord owner 2007 - 2016

Strata council 2009 - 2016



Central Park Strata, Victoria

1977 wood frame

4 storeys

64 suites

Low end, young and old

Half rented

Good condition

2013 Depreciation Report

\$100K Reserve fund (2014)



Why on Central Park ?

- Big flat roof
- NO shade
- Easy run down side of building
- Space in electrical room
- Roof shade for south suites



Solar Hot Water ?

20 flat plates, 3 x 120 gal tanks: \$80,000

Capital Regional District: extended 25% Rebate to MURBs to March 2015

CRD: Analysis of savings - \$2,100 / year @ \$12.74/GJ in 2014

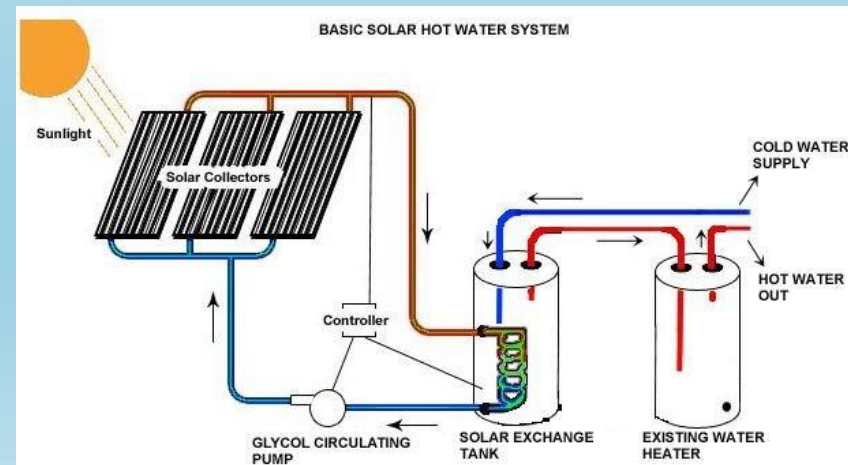
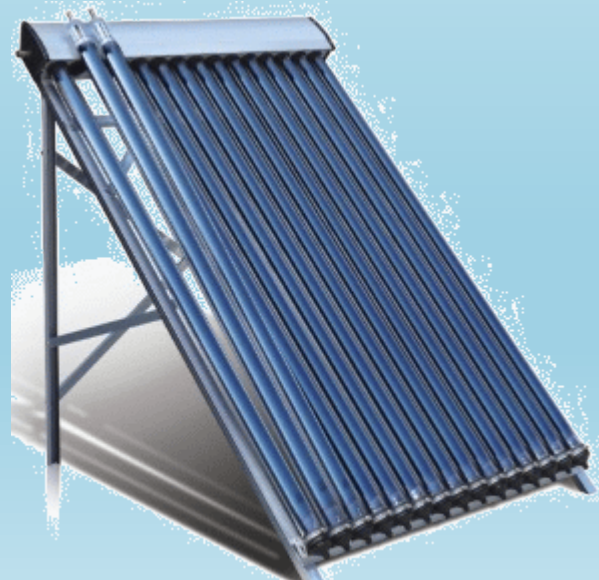
Actually reduces carbon emissions from natural gas

Vancouver Island gas price down 31% in 2015 for small commercial

Balance supply / demand

When do we use it ? – one 'dumb' gas meter

More pumps and maintenance a challenge with a strata



Common Area Loads

- Hallway lights
- Outdoor lights
- Ventilation fans
- Washing machines
- Baseboard heat (rarely)
- NOT suites



Grid Tied PV System

60 x 245w Hanwha panels

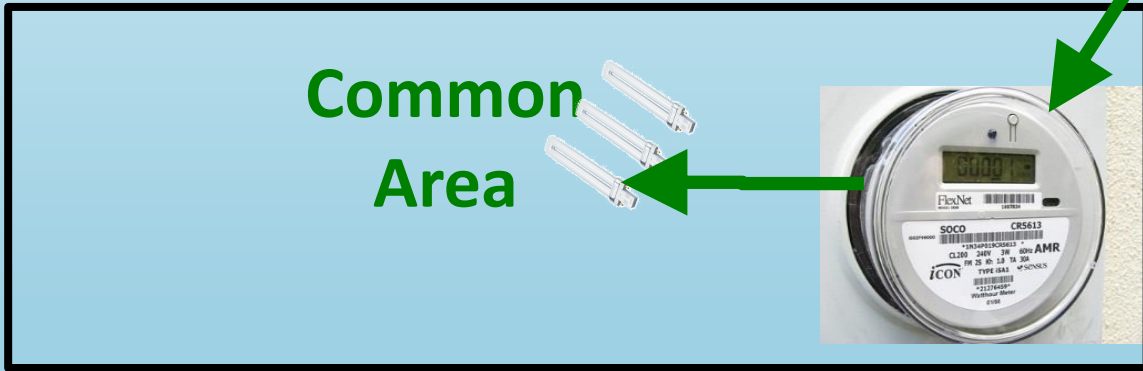
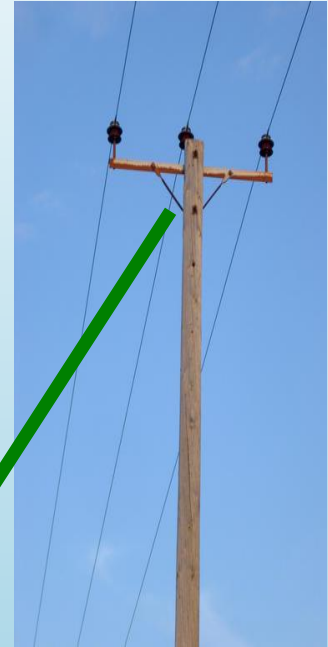
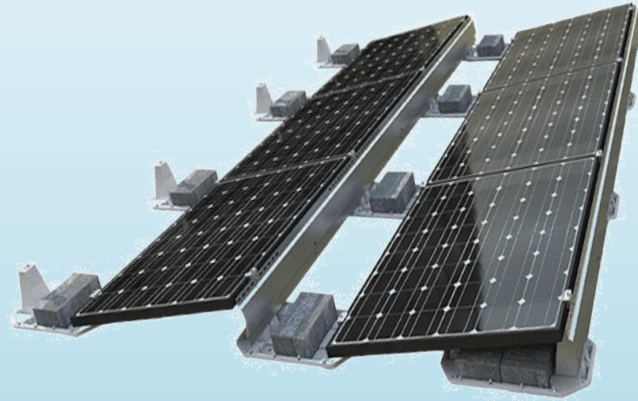
14.7 kW

No batteries !

Installed May/June 2015

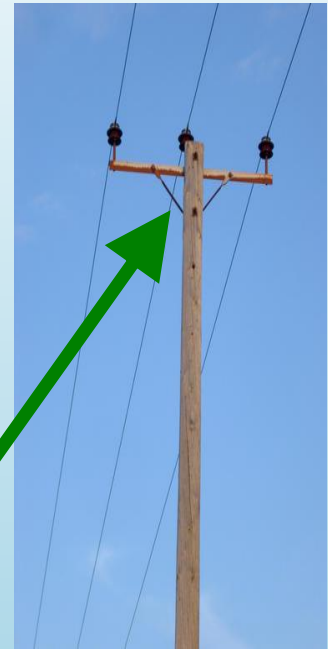
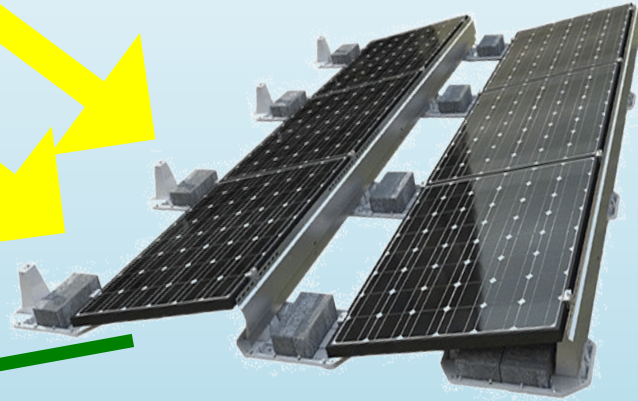
Functioning well in 2020





Common
Area

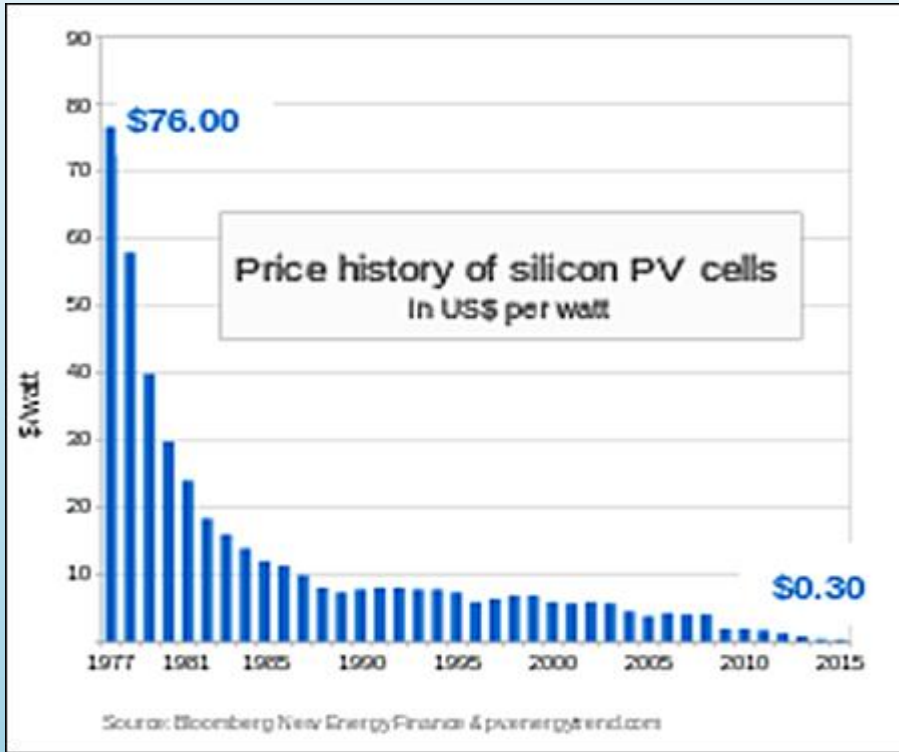
Meter



Inverter

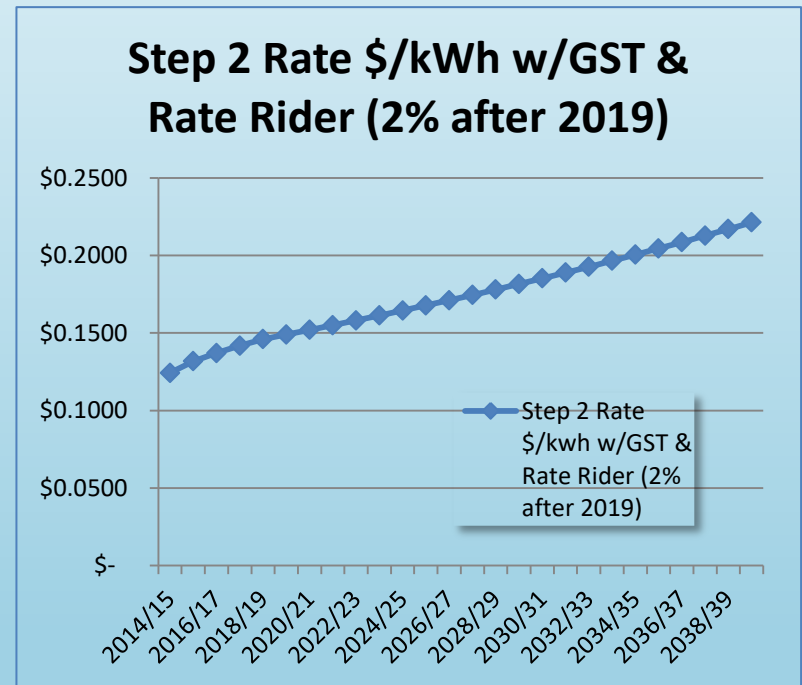
Meter

Finances



Fixed Price, all in: \$ 3.00 /watt

Step 2: \$0.1317 / kWh in 2015



BC Hydro Net Metering Program

System Size

Lots of roof area

Not too big - must keep *buying* power

Under \$1,000 per unit

Limited choices of 208V/3 phase inverters – 10 or 11.4 kw

Proposed 48 or 60 panels - \$40,100 or \$46,270 incl GST & permit

Council favoured bigger one

What's a watt ?

The *rate* of electricity use

Regular hallway light bulb = 13 watts

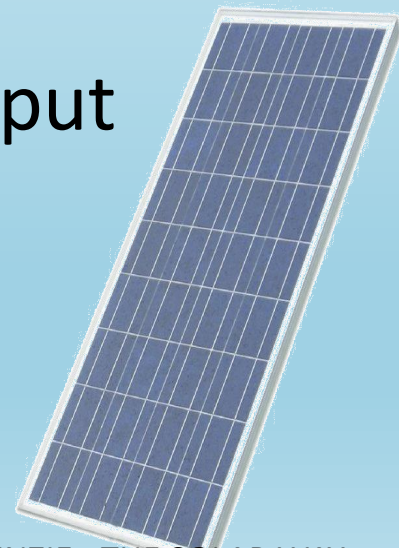
Run it for one hour = 13 watt-hours

Run it for 77 hours = 1,000 watt-hours = 1 kilowatt-hour (kWh)

Solar panel = 245 watts at maximum output

60 Solar panels = 14,700 watts = 14.7
kilowatts

Full power for one hour = 14.7 kWh



How much electricity (1) ?

HES-PV 'Round Number' : 1,100 hours of max.
power / year


14.7 kilowatts X 1,100 hours = 16,170
kilowatt-hours / year

How much electricity (2) ?

Estimate from pvwatts.nrel.gov detailed calculator based on Victoria location, YYJ airport weather: 16,372 kWh / year



PVWatts Calculator <http://pvwatts.nrel.gov/pvwatts.php>



RESULTS

16,372 kWh per Year *

Month	Solar Radiation (kWh / m ² / day)	AC Energy (kWh)	Energy Value (\$)
January	1.03	408	NA
February	1.97	714	NA
March	3.07	1,223	NA
April	4.46	1,683	NA
May	6.03	2,277	NA
June	5.73	2,106	NA
July	6.45	2,364	NA
August	5.96	2,211	NA
September	4.29	1,562	NA
October	2.45	938	NA
November	1.41	533	NA
December	0.91	353	NA
Annual	3.65	16,372	0

Location and Station Identification

Requested Location	909 pembroke st victoria bc	
Weather Data Source	(INTL) VICTORIA, BRITISH COLUMBIA	15 mi
Latitude	48.65°N	
Longitude	123.43°W	
PV System Specifications (Residential)		
DC System Size	14.7 kW	

Caution: Photovoltaic system performance predictions calculated by PVWatts® provide many inherent assumptions and uncertainties and do not reflect variations between PV technologies nor site specific characteristics except as represented by the National Solar Radiation Database (NSRDB). PV module performance is not differentiated within PVWatts® from higher performing modules. NSRDB, NREL, and private companies provide more sophisticated PV modeling tools such as the System Advisor Model at <http://sam.nrel.gov> that allow for more precise and complex modeling of PV systems.

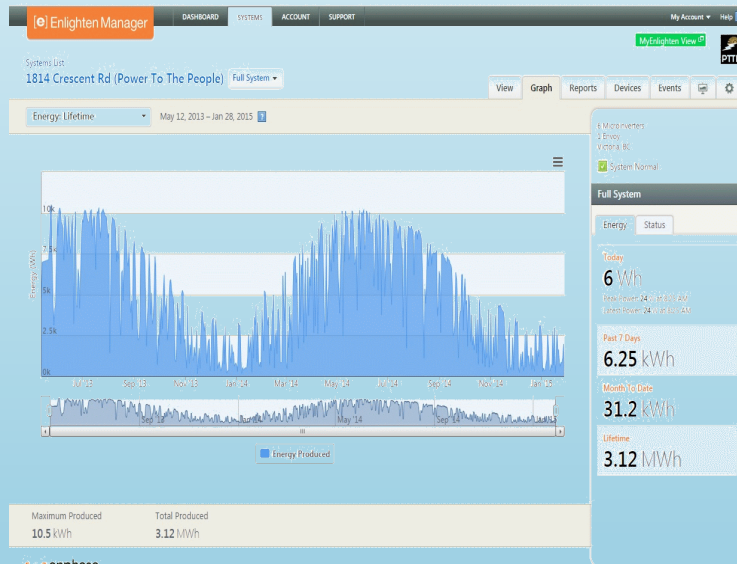
Disclaimer: The PVWatts® Model ("Model") is provided by the National Renewable Energy Laboratory ("NREL"), which is operated by the Alliance for Sustainable Energy, LLC ("Alliance") for the U.S. Department of Energy ("DOE") and may be used for any purpose whatsoever.

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How much electricity (3)?

Actual 2014 results from 6 x 250w panels at 1814 Crescent Road, Ross Bay, 20° slope: 1,835 kWh / yr



Adjusted to 60 x 245w panels:
18,000 kWh/yr



How much annual savings ?

Electricity (kwh)/year X Cost per kWh = \$Savings

2015: 16,225 kWh/year X \$.1317 / kWh = \$2,136

2019: 16,225 kWh/year X \$.1489 / kWh = \$2,369

2025: 16,225 kWh/year X \$.1644 / kWh = \$2,668



Cost ?

\$46,271.50 *Complete*

Includes panels, wiring, inverter

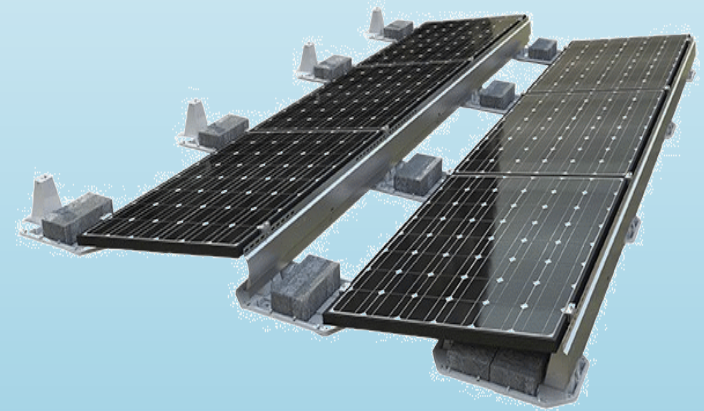
Includes 5% GST

Solar systems are PST Exempt

Includes electrical permit

Includes labour, installation

Includes mounting brackets, bricks to hold them down



Strata Process

Straw vote at 2011 AGM

Meeting with supplier September 2014

Investigation of Solar Hot Water

Lots of calculations, investigation, gathering info

Discussion with strata council

Fixed price proposal from HES-PV and P2TP

Information meetings with owners

Chats with owners in hallways and parking lot
would have been valuable

Strata Process continued

Strata council meeting pre-AGM to decide which system to propose

Detailed description for owners in AGM package

Information meeting with owners

Support from Property Manager – Dockside Green ?

February 2015: Strata Annual General Meeting

15 minute presentation

Electrician present , honest answers, passion

Lots of questions, answer EVERY concern

Most no's were proxies – can't argue with them

75% needed - Vote was 18-6

Pitch to Owners

Kilowatt hours, PV, net metering lesson

Proven system, millions in operation

Absolutely fixed price quote, no extras (except engineering)

No holes in the roof

Warranties, expected lifetimes, zero maintenance

Save some money – 4.5% return

Dividend, not payback

“What is the payback on the granite countertops ?”

Opinion from REALTOR® (next slide)

Investment in the Building

From: Donna Curtis [mailto:donna@lprealestate.ca]
Sent: 2015-Feb-17 17:35
To: 'Bruce Mackenzie'
Subject: RE: Solar at 909 Pembroke

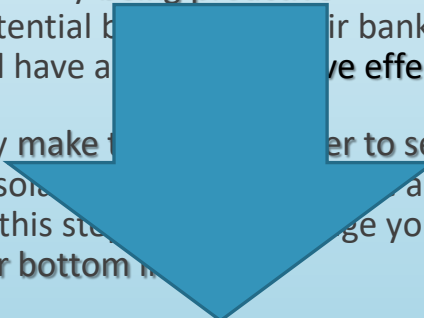
You asked me to comment on the effect that installing the solar system as attached to your email would have on the saleability of a unit at 909 Pembroke.

It is my opinion the effect on a potential buyer would be a **positive** one in that this is a **progressive and innovative strata** that is obviously **being proactive** in its responsibilities as custodians of their building. I am also of the opinion that once potential buyers and their banks for financing became aware of this approach to managing the costs it would have a **positive effect on sales**.

I believe that it will certainly **make it easier to sell** and as the general public become more familiar with the cost saving features of solar it will have a **positive effect on sales prices** as well. I personally commend you to for taking this step and I encourage you to let other strata's know what you are doing and the **positive effect it has on your bottom line**.

As you are aware
do to improve the

Warmly
Donna Curtis
Associate Broker,
donna@lprealestate.ca
LP REAL ESTATE GROUP
RE/MAX Camosun
www.lprealestate.ca



It is my opinion the effect on a potential buyer would be a positive one in that this is a progressive and innovative strata that is obviously being proactive ...

How much per unit ?

System Size: 14.7 Kw (60 panels) - 11.4 kw Inverter Annual output: 16,225 kWh	Building Total	Per Unit (varies with unit area)
Total installed cost, with tax	\$46,271.50	\$555- \$865
Install cost per month, repaid over 60 months	\$771.97	\$9.25 - \$14.42
Forecast Annual Common Area Energy Savings in 2015 Simple Return on Investment (ROI): 4.9%	\$2,100	\$25-\$39
Forecast Annual Common Area Energy Savings in 2030 Simple Return on Investment (ROI): 6.3%	\$3,000	\$35-\$55

Single Family



- \$5,000 - \$10,000
- Paid up front or financed

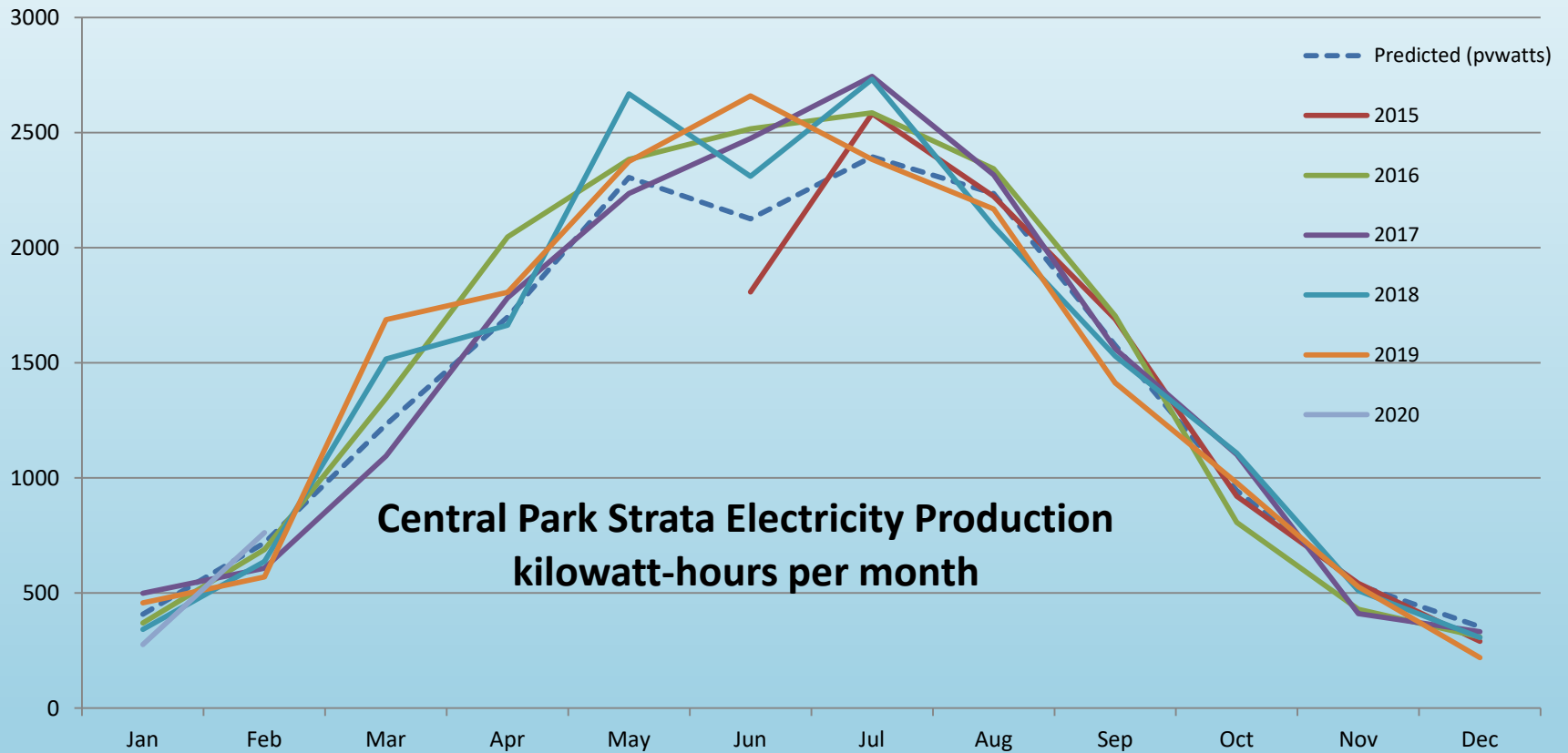
Strata



- \$735 per owner
- Paid over 5 years



Results 2015 – 2020



**Central Park Strata Electricity Production
kilowatt-hours per month**

Results 2015 – 2020

Month	Predicted (pwwatts)	2015	2016	2017	2018	2019	2020	System Cost	Estimated Savings	Years running	Annual ROI	Running total Full years
Jan	408		369	499	342	458	276	\$47,000	\$10,731	4.75	4.81%	
Feb	718		689	607	637	570	762	\$47,000	\$9,401	4.00	5.00%	
Mar	1231		1345	1095	1516	1687						
Apr	1699		2047	1782	1664	1806						
May	2304		2383	2236	2667	2374						
Jun	2125	1808	2516	2474	2309	2659						
Jul	2394	2582	2585	2744	2731	2383						
Aug	2235	2222	2342	2316	2093	2167						
Sep	1576	1689	1703	1561	1529	1413						
Oct	945	920	807	1102	1107	978						
Nov	534	542	429	410	511	527						
Dec	354	291	310	332	307	220						
		Yr. Ending	2016	2017	2018	2019	2020	Total	Average			
	16524	Jul-Jun	17595	16868	17599	17832		52063	17354			
	100%		106%	102%	107%	108%		105%	105%			

5% simple Return On Investment - 'Dividend'

5% more electricity than predicted by pwwatts

What about today ?

	2015	
Price / installed watt	\$ 3.00	
kWh / year / installed watt	1.100	
Step 2 electricity price / kWh	\$ 0.1317	
Value of electricity generated	\$ 0.1449	
Annual rate of return 'dividend'	4.8%	
Simple payback (years)	21	

Reality Check

Does it reduce GHGs ?

93% 'clean' electricity in BC – 9 kg CO₂e/MWh → 150 kg/year

2.6 kg CO₂/l diesel → saving ~60 litres diesel / year

Site C – do we need more electricity ?

Greenhouse Gas Intensities

Category	GHG Intensity by Calendar Year (t CO ₂ e/GWh)					
	2007	2011	2012	2013	2014	2015
Total BC Hydro electricity generation	5	4	4	5	4	4
BC Hydro fossil fuel electricity generation	568	589	594	569	593	576
Total electricity generation	23	9	9	12	11	9

Notes:

- GHG intensities are reported in carbon dioxide equivalent metric tonnes per gigawatt hour (t CO₂e/GWh).

Lessons learned

Look for efficiency first – LED exterior lights

Have ALL the facts ready for owners

Check the measurements for the roof plan

Financial return not big for everyone

Owners wanted to 'do something'

Electric vehicles will actually save GHGs

Follow us ?

Energy efficiency ? LEDs, ventilation ...

What rate(s) (per kWh) are you paying for power in the common areas ?

How much power does your building use in the common areas ? What does it cost annually ?

What is a reasonable budget number for each unit, i.e. how much do you think each owner should contribute ?

How will we pay back the system ?

How much will the system cost ?

What's the return on investment (i.e. \$\$ saved per year / cost of system) ?

How much will the system cost ?

How much will the system cost ?

How much will the system cost ?

What's the return on investment (i.e. \$\$ saved per year / cost of system) ?

Is the roof strong enough ?

ENERGY CHARGES

Step 1: 1,376 kWh @ \$0.0945 /kWh.....	\$130.03*
Step 2: 1,144 kWh @ \$0.1417 /kWh.....	\$162.10*

Based on Residential Conservation Rate 1101

Oct 1, 2019 to Oct 17, 2019

Solar Power on Your BC Strata

Introduction

This document explains the options, costs, benefits and process for installing solar power on some types of strata buildings in BC, based on my experience at Central Park Strata in Victoria, which installed a 14.7KW solar electric array (60 panels) in 2015. The 'Solar on a Strata' blog series (www.bcsea.org/solar-on-strata) tells the longer story.

This is a dull reference document. Don't try to read it at bedtime. It may have errors and does have bias. Don't make any firm decisions until you check your own sources. [There is a Table of Contents at the end]

Now –
The Gory
Details ?



Common Area Power use

PIP grant 2009:

- LED exit signs
- CFL exterior floods
- CFLs in lobby
- Saved 13,678 kWh/year

Dog dish 13w hallway lights

BIG parking lights

2013: 48,042 kWh

2014: 48,461 kWh

2014: \$5,011



First Ballasted
System in
Victoria?

No holes in
roof !



Structural Engineering – Dead Load

Ballasted system

Net dead load of 6-7 lb/sq. ft.

Roof extra capacity – 2x10 @ 16" o.c.

Structural engineering cost:

- Levelton estimate: approx \$4,500
- Herold final invoice: \$388.50



Structural Engineering – Seismic

Specific to ballasted
systems on flat roofs

STRUCTURAL ENGINEERS ASSOCIATION OF CALIFORNIA



STRUCTURAL SEISMIC REQUIREMENTS AND COMMENTARY FOR ROOFTOP SOLAR PHOTOVOLTAIC ARRAYS



By

SEAOC Solar Photovoltaic Systems Committee

Report *SEAOC PV1-2012*
August 2012

Structural Engineering – Wind

Specific to ballasted
systems on flat roofs
Applied by HES-PV

STRUCTURAL ENGINEERS ASSOCIATION OF CALIFORNIA



WIND DESIGN FOR LOW-PROFILE SOLAR PHOTOVOLTAIC ARRAYS ON FLAT ROOFS



Prepared by

SEAOC Solar Photovoltaic Systems Committee

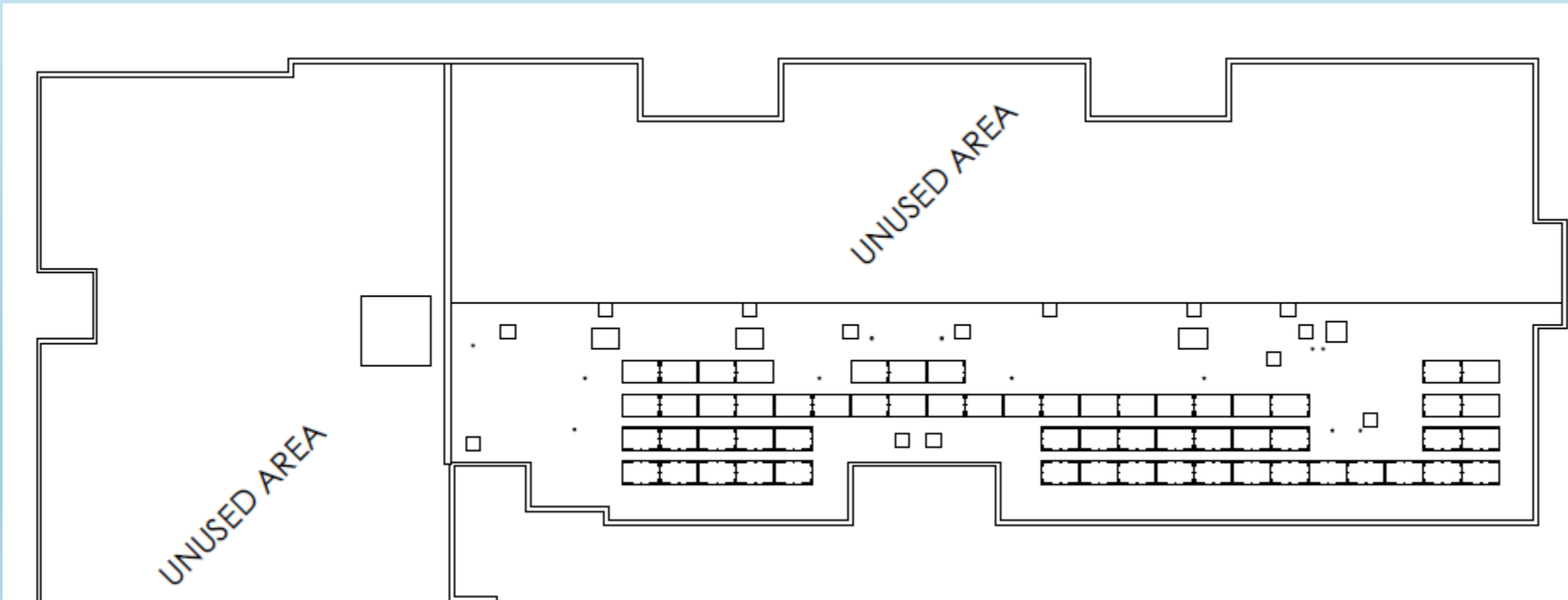
Report *SEAOC PV2-2012*

August 2012

Installation Process

Roof layout

Electrical room temperature



Installation Process

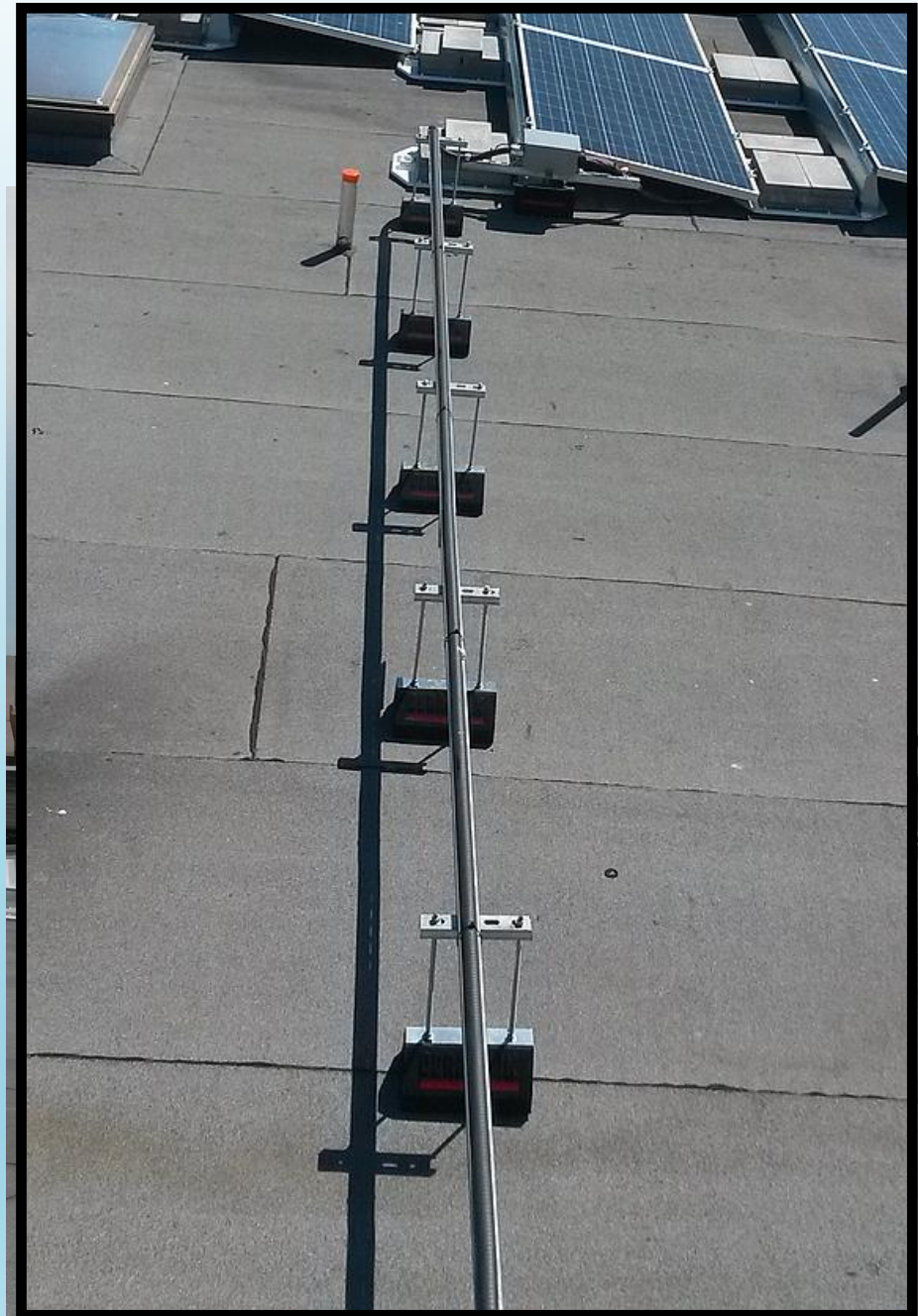
Five strings of 12 panels

Crane to lift panels

How to lift 700 patio bricks ?

Pallets ? How many ? Where to
put them ?

Several weeks wait for rubber
support blocks for conduit

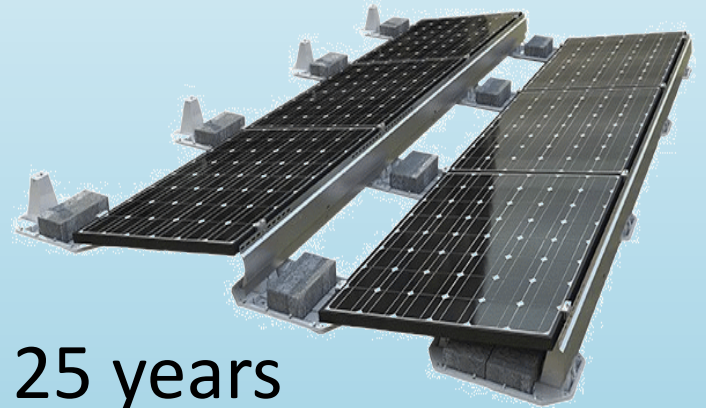


Maintenance

Wash once / year with the roof skylights

Warranty:

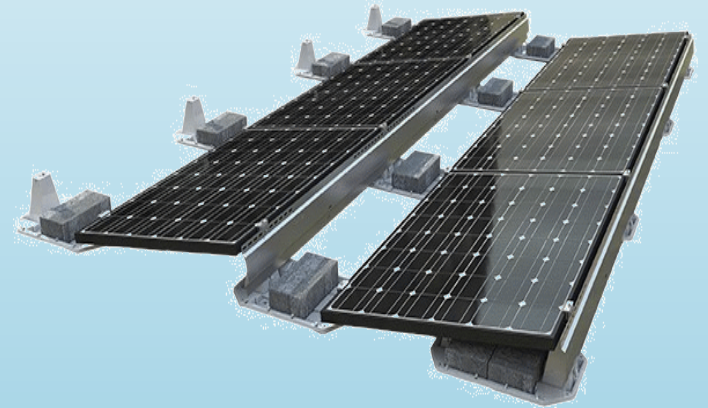
- Inverter: 15 years
- Panels: > 82% output after 25 years
- The rest is 'just' wiring



Replace the roof ?

Just unplug and lift the panels, move the brackets

No holes in the roof



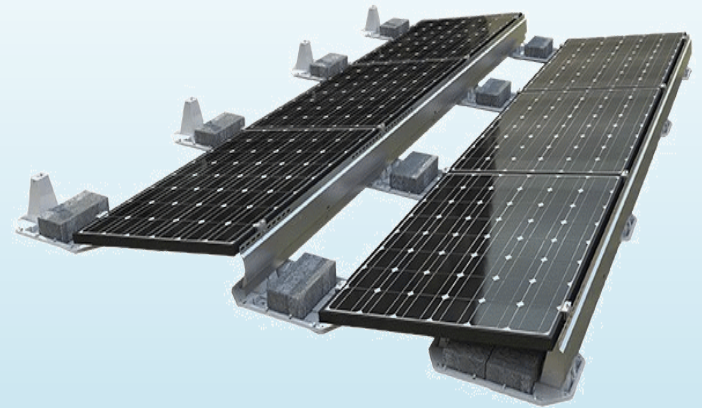
Weight

1 Panel: 18 kg (40 pounds)

1 Panel: 1 metre (3 feet) x 1.6 metres (5 feet)

About 4 pounds / square foot

Victoria snow: 42 pounds / square foot



Damage

Rated for 1 inch hail stones

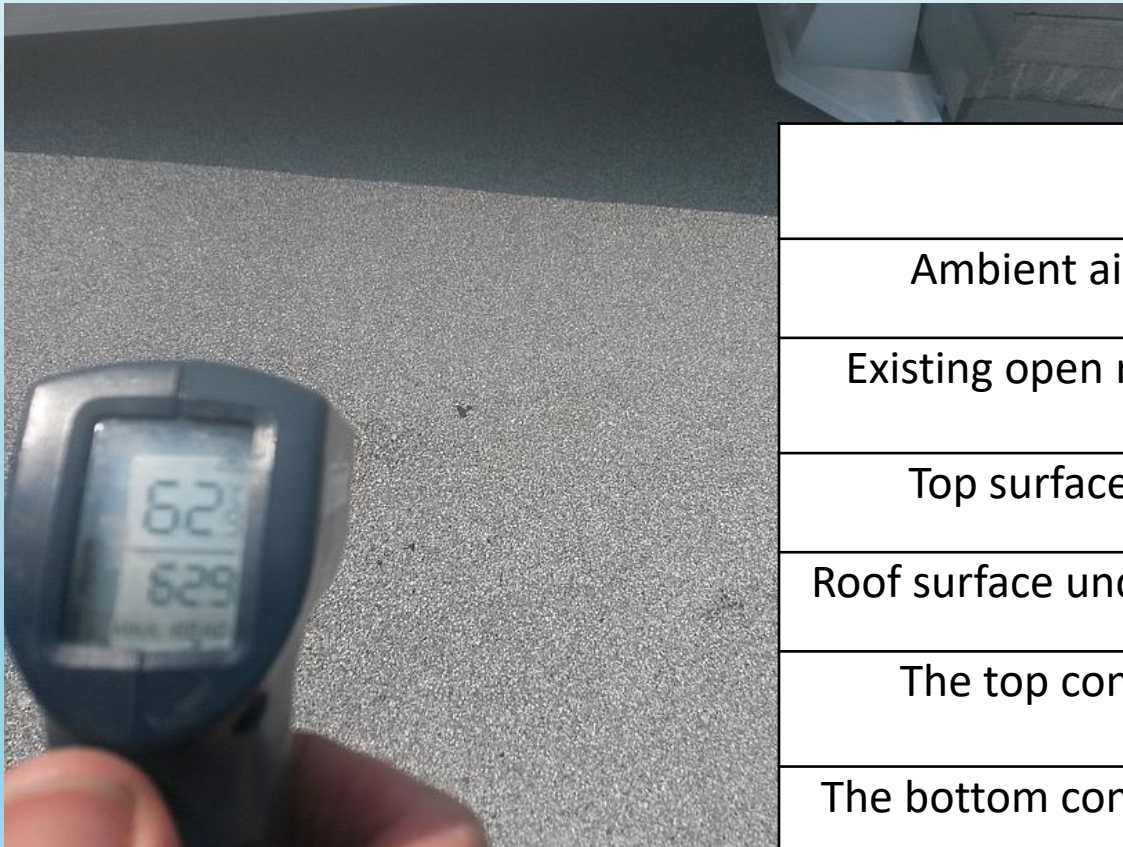
Rated for hurricane winds (low to the roof)

Mike ?

Earthquake rated by Structural Engineers Association of California



Roof Temperature in Sun



Reading	Temperature (°C)
Ambient air temperature	about 27
Existing open roof surface in full sun	about 62
Top surface of the panels	about 50
Roof surface under the panels	about 38
The top concrete pad in a ballast stack	43
The bottom concrete pad in a ballast stack	38

Internet Connection

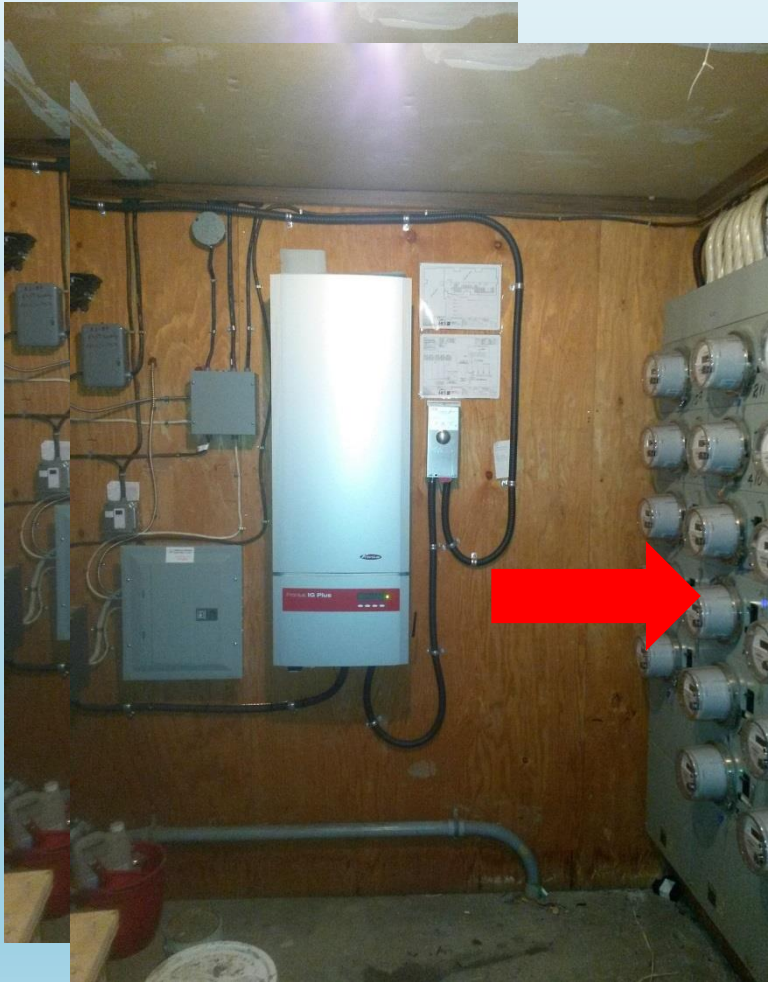
Fronius Data Manager on inverter

\$60-70/month from Telus or Shaw (1/3 of net benefit)

Borrowed Internet from nearby suite

Nowhere to run a wire

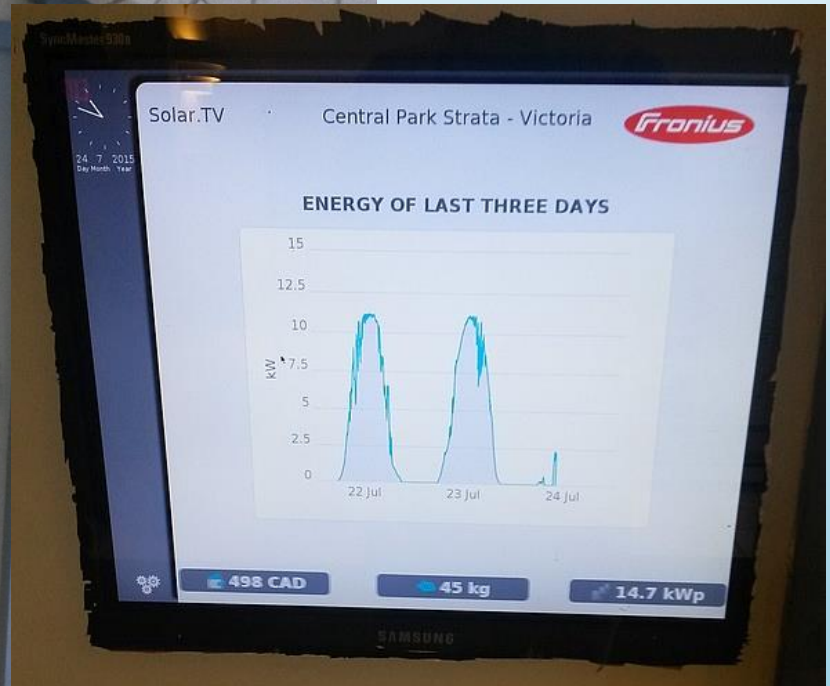
Internet Connection



Internet Connection



Publicity – Lobby Display

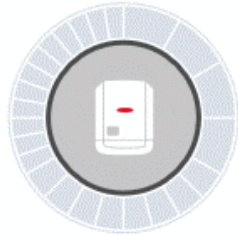


Publicity – Lobby Display



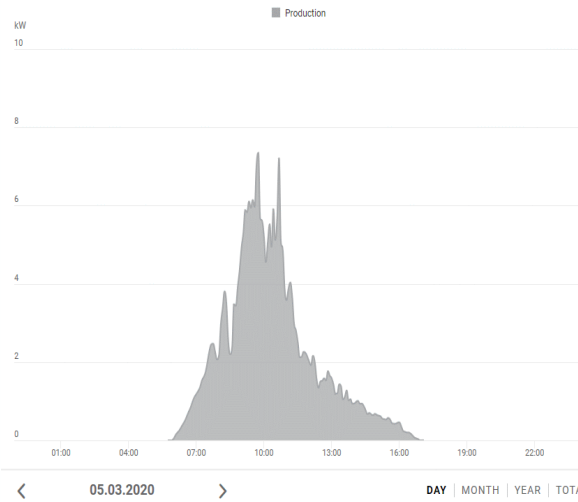
**Raspberry Pi
Linux Server**

CURRENT POWER



Offline

ENERGY BALANCE TODAY



EARNING



Total
11,372.84 CAD

CO₂ SAVINGS TOTAL



967.65 kg

CENTRAL PARK STRATA - VICTORIA

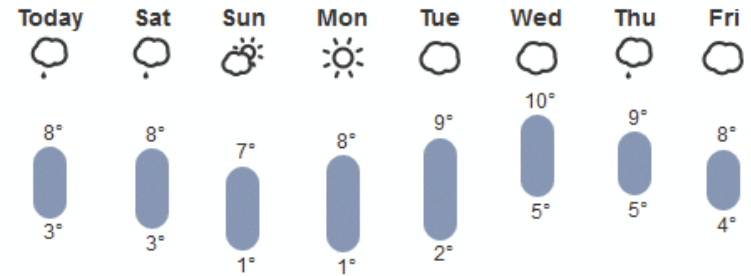


VICTORIA

FORECAST.IO

4°
and falling

Partly Cloudy
Wind: 1 m/s (W)



Publicity – Times Colonist & Victoria News

Search the Times ...

TIMES COLONIST

NEWS OPINION BUSINESS SPORTS ENTERTAINMENT LIFE DRIVING FLYERS E-EDITION

B.C. National World

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Grateful Dead's Victoria link: biggest box set in rock history

Victoria condo powers up with strata-initiated solar project

CARLA WILSON / TIMES COLONIST
JUNE 13, 2015 06:00 AM

Email Print



Publicity – Mayor's Letter

THE CITY OF VICTORIA



OFFICE OF THE MAYOR

Bruce Mackenzie, President
Central Park Strata Council
909 Pembroke Street
Victoria, BC V8T 4Z5

July 2, 2015

Dear Bruce,

Congratulations on Central Park Strata's move to install solar panels! I read about the installation in VicNews and wanted to express my gratitude, pride, and thanks.

We all have a responsibility to make long-term decisions today, which will affect the living conditions and happiness of future generations. It can be easier to drive our choices based on short-term gains, but by broadening our focus and challenging the way we think, we can affect long-lasting improvements from the ground up, providing opportunities to everyone for years to come.

Thank you, your Council and all residents for being proactive, forward-looking, and for taking leadership in the clean, local energy revolution.

Sincerely,

Lisa Helms
Victoria Mayor

1 Centennial Square Victoria British Columbia Canada V8W 1P6
Telephone (250) 361-0200 Fax (250) 361-0348 Email mayor@victoria.ca
www.victoria.ca

BRUCE MACKENZIE - THE SOLAR WAY

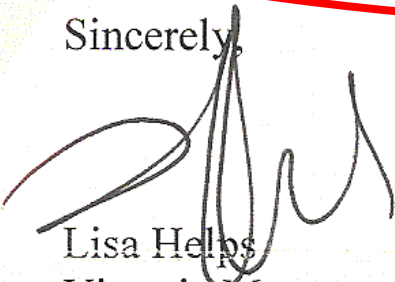
Publicity – Mayor's Letter

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Thank you, your Council and all residents for being proactive, forward-looking, and for taking leadership in the clean, local energy revolution.

Sincerely,



Lisa Helps
Victoria Mayor

Publicity – Multiple Listing Service

414-909 Pembroke St, Vict... x +

www.realtor.ca/Residential/Single-Family/16184223/414-909-Pembroke-St-Victoria-British-Columbia-V8

414-909 Pembroke St, Victoria, British Columbia V8T4Z5

\$184,900
Listing ID: 356412

1 1

Favourite Compare Print Financial

Harry Newton
Email REALTOR@

“... in a very progressive complex. As soon as you enter the building you will see the electronic display that shows savings created by the solar panels on the roof.”

Show measurements in Imperial

Description

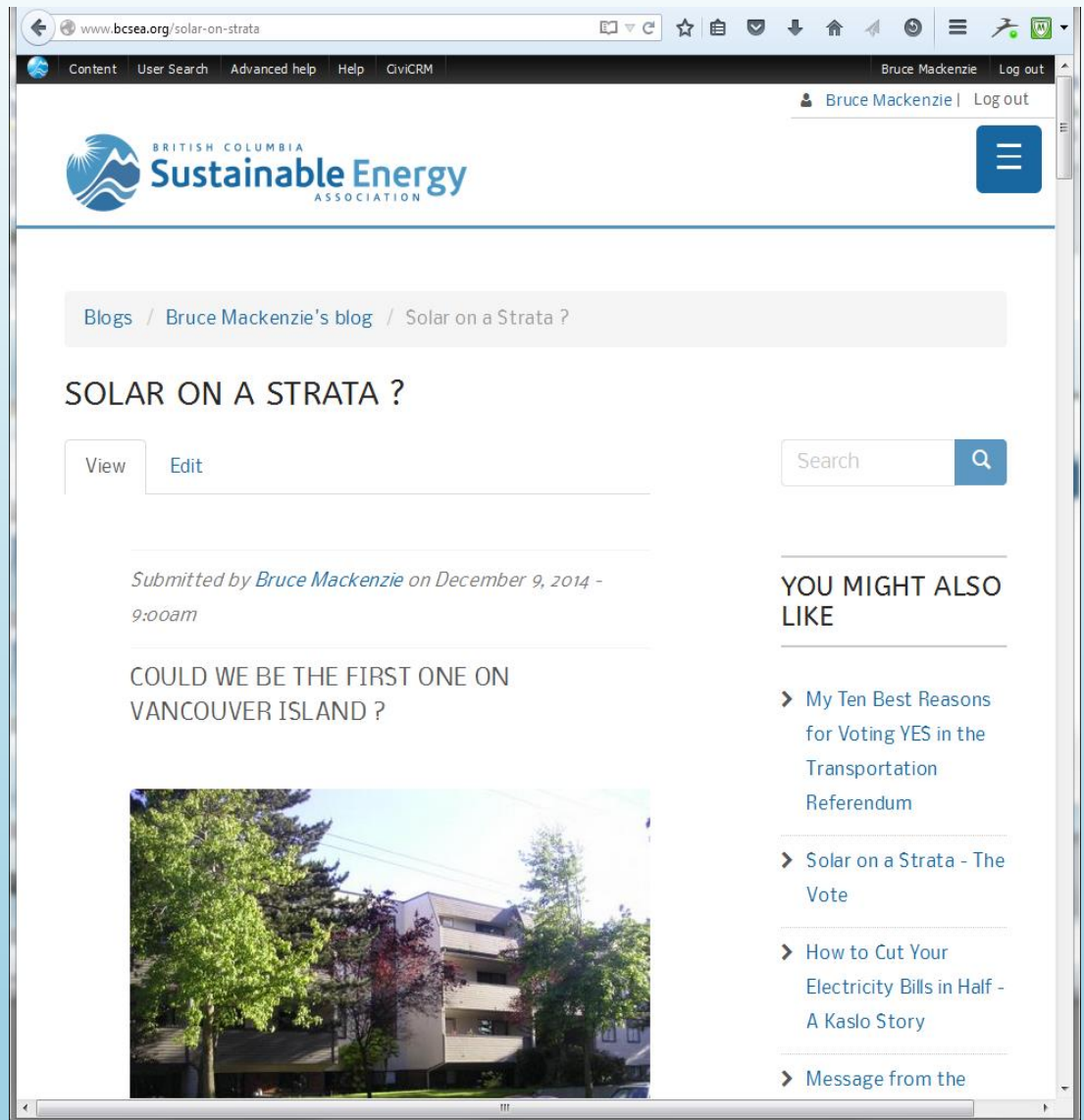
This is a fantastic, top floor corner suite in an extremely convenient location, in a very progressive complex. As soon as you enter the building you will see the electronic display that shows savings created by the solar panels on the roof. Your suite offers one good size bedroom, bright kitchen, dining area with eastern views, an in line living area which opens to a glorious south facing deck, and a 4 piece bathroom. This is a very well run property that allows rentals, and small pets. Located across from Crystal Gardens Pool, tennis courts, basketball court, outdoor fitness centre and softball diamond. Such a convenient location with all amenities at your doorstep! Catch a Harbour Cats game in the summer, and a Royals game in the winter!

Add a lawyer to your team

Closing the sale
Watch Rachel & Daniel's story

Publicity – BCSEA blog

19 pages of
excruciating detail
for future stratas



www.bcsea.org/solar-on-strata

BRUCE MACKENZIE - THE SOLAR WAY

•Join Us !

The screenshot shows a web browser displaying the BCSEA Sustainable Energy Association website. The URL in the address bar is www.bcsea.org/solar-on-strata. The page features a navigation menu with links for Content, User Search, Advanced help, Help, and CiviCRM. The user is logged in as Bruce Mackenzie. The main content area displays a blog post titled "SOLAR ON A STRATA ?" submitted by Bruce Mackenzie on December 9, 2014, at 9:00am. The post title is "COULD WE BE THE FIRST ONE ON VANCOUVER ISLAND ?" and includes an image of a multi-story apartment building. A sidebar on the right titled "YOU MIGHT ALSO LIKE" lists related articles such as "My Ten Best Reasons for Voting YES in the Transportation Referendum", "Solar on a Strata - The Vote", "How to Cut Your Electricity Bills in Half - A Kaslo Story", and "Message from the".

More Info:
www.bcsea.org/solar-on-strata

The Numbers:

- Grid-tied / Net-metered
- 60 panels (14.7 kw)
- 16,000 kWh / year
- Powers common areas (~ 1/2)
- \$2,100 power savings / year
2015/16
- \$47,000 system cost – average
\$750 per suite
- 5.0% Return On Investment (ROI)